

Sharon Stein

Chief Executive Officer

Sharon Stein, CEO of Intelligere Solutions, has been a leader in the services and healthcare industries for over 30 years. With 20 of those years spent in executive roles, she's earned her reputation as a creative, "make it happen" leader that drives business growth and builds high performing workforces.

Sharon was formerly the CEO of Business Growth Consulting, partnering with both for profit and not for profit businesses to enhance business performance. She also served as Vice President and Operations Officer for HealthPartners where she led, developed and executed the business strategy to bring a health & well-being and population health business to market on a national and regional scale. She has held senior leadership positions across several divisions of Ceridian, including LifeWorks, an International Employee Assistance and Work-Life company, and Ceridian Payroll Services. During her time at Ceridian, she integrated multiple businesses and refocused the organization on core services and strategic partnerships, resulting in 22% sales growth and an 11% operation margin improvement. Additionally, she developed a best-in-class account management model that yielded 95% client satisfaction and doubled sales growth in just two years. She was also at the helm of several acquisitions, conducting due diligence reviews and managing the integrations post-acquisition, retaining an impressive 92% of the customer base.



Sharon has a passion for building high performing, client-centric teams that deliver outstanding service and results, including higher client retention, stronger revenue growth, and improved P&L. Throughout her career she has balanced time in the board room with time on the road meeting clients and getting a real-world view of what is important to clients. She brings these insights back to the organization, and the results are powerful. Using proven processes and her unique ability to lead teams and build rapport, she's led major initiatives across multiple disciplines, including sales, marketing, customer service and operations.

Certifications & Affiliations

- Board Member for Minnesota Autistic Center
- Former Board member of Opportunity Partners
- Certified Six Sigma Champion and Yellow Belt